

**Continental Country Club, Inc.**  
**Income Statement**  
**for the Month of February, 2015**

	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec to Prior Yr</u>
<b>Revenues:</b>				
Membership Income	\$ 103,426	\$ 100,595	\$ 88,976	16.2%
Golf Income	1,164	1,072	(2,336)	-149.8%
Other Income	<u>2,780</u>	<u>1,000</u>	<u>1,267</u>	<u>119.4%</u>
<b>Total Revenues</b>	<b>\$ 107,370</b>	<b>\$ 102,667</b>	<b>\$ 87,907</b>	<b>22.1%</b>
<b>Expenses:</b>				
Employee Compensation & Benefits	19,358	26,426	23,777	-18.6%
Utilities	6,075	9,138	8,648	-29.8%
FGMC Expenses	24,412	27,700	25,468	-4.1%
Golf Course Water	166	1,405	396	-58.1%
Maintenance Service and Materials	13,656	24,058	11,127	22.7%
Lake Elaine	14,908	13,050	26,299	-43.3%
Walnut Canyon Lakes Park	1,584	250	193	720.7%
Depreciation and Amortization	16,364	16,372	16,364	0.0%
All Other Costs	<u>14,712</u>	<u>19,019</u>	<u>15,224</u>	<u>-3.4%</u>
<b>Total Expenses</b>	<b>\$ 111,235</b>	<b>\$ 137,418</b>	<b>\$ 127,496</b>	<b>-12.8%</b>
<b>Earnings Before Interest &amp; Taxes</b>	<b>(3,865)</b>	<b>(34,751)</b>	<b>(39,589)</b>	<b>-90.2%</b>
Interest Expense	<u>6,658</u>	<u>6,800</u>	<u>7,028</u>	<u>-5.3%</u>
<b>Pre-tax Income/(Loss)</b>	<b>\$ (10,523)</b>	<b>\$ (41,551)</b>	<b>\$ (46,617)</b>	<b>-77.4%</b>

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**Continental Country Club, Inc.**  
**Income Statement**  
**Year to Date February, 2015**

	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec to Prior Yr</u>
<b>Revenues:</b>				
Membership Income	\$ 208,395	\$ 215,490	\$ 191,996	8.5%
Golf Income	1,371	2,127	42,357	-96.8%
Other Income	<u>2,780</u>	<u>1,500</u>	<u>2,641</u>	<u>5.3%</u>
<b>Total Revenues</b>	<b>\$ 212,546</b>	<b>\$ 219,117</b>	<b>\$ 236,994</b>	<b>-10.3%</b>
<b>Expenses:</b>				
Employee Compensation & Benefits	35,659	52,674	48,762	-26.9%
Utilities	14,844	19,476	14,989	-1.0%
FGMC Expenses	52,429	55,500	52,699	-0.5%
Golf Course Water	166	1,405	396	-58.1%
Maintenance Service and Materials	27,617	40,548	18,229	51.5%
Lake Elaine	26,536	26,100	44,744	-40.7%
Walnut Canyon Lakes Park	1,949	500	406	380.0%
Depreciation and Amortization	32,727	32,744	32,727	0.0%
All Other Costs	<u>26,713</u>	<u>38,047</u>	<u>29,130</u>	<u>-8.3%</u>
<b>Total Expenses</b>	<b>\$ 218,640</b>	<b>\$ 266,994</b>	<b>\$ 242,082</b>	<b>-9.7%</b>
<b>Earnings Before Interest &amp; Taxes</b>	<b>(6,094)</b>	<b>(47,877)</b>	<b>(5,088)</b>	<b>19.8%</b>
Interest Expense	13,345	13,600	14,365	-7.1%
<b>Pre-tax Income/(Loss)</b>	<b>\$ (19,439)</b>	<b>\$ (61,477)</b>	<b>\$ (19,453)</b>	<b>-0.1%</b>

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**Continental Country Club, Inc.**  
**Income Statement - Golf Business Unit**  
**Month of February, 2015**

	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec to Prior Yr</u>
<b>Revenues:</b>				
Membership Income	\$ -	\$ -	\$ (5,588)	-100.0%
Green Fees	940	-	991	-5.1%
Cart Fees	-	-	-	0.0%
Tournament Fees	-	-	-	0.0%
Driving Range Income	-	-	-	0.0%
Golf Shop Sales	214	1,000	2,153	-90.1%
Other Golf Income	10	72	108	-90.7%
<b>Total Revenues</b>	<b>\$ 1,164</b>	<b>\$ 1,072</b>	<b>\$ (2,336)</b>	<b>-149.83%</b>
<b>Expenses:</b>				
Employee Compensation & Benefits	6,865	10,219	8,782	-21.8%
FGMC Expenses	24,412	27,700	25,468	-4.1%
Irrigation Water	166	1,405	396	-58.1%
Utilities	1,888	2,438	2,304	-18.1%
Golf Shop COGS	296	850	1,875	-84.2%
Golf Cart Lease Expense	-	-	-	0.0%
Bank & Credit Card Charges	159	518	764	-79.2%
Depreciation and Amortization	11,199	11,205	11,199	0.0%
All Other Expenses	12,343	15,079	10,282	20.0%
<b>Total Expenses</b>	<b>\$ 57,328</b>	<b>\$ 69,414</b>	<b>\$ 61,070</b>	<b>-6.13%</b>
<b>Earnings</b>	<b>(56,164)</b>	<b>(68,342)</b>	<b>(63,406)</b>	<b>-11.42%</b>
Interest & Depreciation Cost	17,857	18,005	18,227	-2.0%
<b>Earnings Less Interest &amp; Depreciation</b>	<b>\$ (38,307)</b>	<b>\$ (50,337)</b>	<b>\$ (45,179)</b>	<b>-15.21%</b>
<b>Revenue Per Round #</b>	<b>2015</b>	<b>2014</b>		
Green Fees	85	56.5	\$ -	\$ 17.54
Cart Fees	0	0	\$ -	\$ -
Golf Shop Sales	5	88	\$ 10.00	\$ 24.47
Gross Profit on Golf Shop Sales	-38%		15.00%	12.91%

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**Continental Country Club, Inc.**  
**Income Statement - Golf Business Unit**  
**Year to Date February, 2015**

	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec to Prior Yr</u>
<b>Revenues:</b>				
Membership Income	\$ -	-	\$ 36,673	-100.0%
Green Fees	1,073	-	1,607	-33.2%
Cart Fees	-	-	9	-100.0%
Tournament Fees	-	-	-	0.0%
Driving Range Income	-	-	-	0.0%
Golf Shop Sales	248	2,000	3,826	-93.5%
Other Golf Income	50	127	241	-79.3%
<b>Total Revenues</b>	<b>\$ 1,371</b>	<b>\$ 2,127</b>	<b>\$ 42,356</b>	<b>-96.76%</b>
<b>Expenses:</b>				
Employee Compensation & Benefits	11,257	18,060	16,801	-33.0%
FGMC Expenses	52,429	55,500	52,699	-0.5%
Irrigation Water	166	1,405	396	-58.1%
Utilities	5,490	4,926	4,598	19.4%
Golf Shop COGS	296	1,700	3,792	-92.2%
Golf Cart Lease Expense	-	-	-	0.0%
Bank & Credit Card Charges	361	728	841	-57.1%
Depreciation and Amortization	22,397	22,410	22,397	0.0%
All Other Expenses	23,411	28,462	20,341	15.1%
<b>Total Expenses</b>	<b>\$ 115,807</b>	<b>\$ 133,191</b>	<b>\$ 121,865</b>	<b>-4.97%</b>
<b>Earnings</b>	<b>(114,436)</b>	<b>(131,064)</b>	<b>(79,509)</b>	<b>43.93%</b>
Interest & Depreciation Cost	35,742	36,010	36,762	-2.8%
<b>Earnings Less Interest &amp; Depreciation</b>	<b>\$ (78,694)</b>	<b>\$ (95,054)</b>	<b>\$ (42,747)</b>	<b>84.09%</b>

	2015	2014		
<b>Revenue Per Round #</b>				
Green Fees	97	94	\$ 11.06	\$ 17.10
Cart Fees	0	1	\$ 0	\$ 9.00
Golf Shop Sales	5	153	\$ 10.00	\$ 25.01
Gross Profit on Golf Shop Sales	-19.35%		15.00%	0.89%

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**Continental Country Club, Inc.**  
**Income Statement - Small Business Units**  
**Month of February, 2015**

<b>Tennis</b>				
MTD	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec To Prior Yr</u>
<b>Revenues:</b>				
Tennis Revenues	\$ 2,780	\$ 1,000	\$ 967	187.5%
<b>Total Revenues</b>	<b>\$ 2,780</b>	<b>\$ 1,000</b>	<b>\$ 967</b>	<b>187%</b>
<b>Expenses:</b>				
All Expenses	80	495	347	-76.9%
<b>Total Expenses</b>	<b>\$ 80</b>	<b>\$ 495</b>	<b>\$ 347</b>	<b>-77%</b>
<b>Earnings Before Interest &amp; Tax</b>	<b>\$ 2,700</b>	<b>\$ 505</b>	<b>\$ 620</b>	<b>336%</b>
YTD	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec To Prior Yr</u>
<b>Revenues:</b>				
Tennis Revenues	\$ 2,780	\$ 1,500	\$ 1,636	70.0%
<b>Total Revenues</b>	<b>\$ 2,780</b>	<b>\$ 1,500</b>	<b>\$ 1,636</b>	<b>70%</b>
<b>Expenses:</b>				
All Expenses	160	590	1,428	-88.8%
<b>Total Expenses</b>	<b>\$ 160</b>	<b>\$ 590</b>	<b>\$ 1,428</b>	<b>-89%</b>
<b>Earnings Before Interest &amp; Tax</b>	<b>\$ 2,620</b>	<b>\$ 910</b>	<b>\$ 208</b>	<b>1159%</b>

<b>Pickleball</b>				
MTD	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec To Prior Yr</u>
<b>Revenues:</b>				
Pickleball Revenues	\$ -	\$ -	\$ 300	-100.0%
<b>Total Revenues</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 300</b>	<b>-100%</b>
<b>Expenses:</b>				
All Expenses	-	-	-	0.0%
<b>Total Expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>
<b>Earnings Before Interest &amp; Tax</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 300</b>	<b>-100%</b>
YTD	<u>Actual</u>	<u>Budget</u>	<u>Prior Year</u>	<u>%Inc/Dec To Prior Yr</u>
<b>Revenues:</b>				
Pickleball Revenues	\$ -	\$ -	\$ 1,005	-100.0%
<b>Total Revenues</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,005</b>	<b>-100%</b>
<b>Expenses:</b>				
All Expenses	-	-	-	0.0%
<b>Total Expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>
<b>Earnings Before Interest &amp; Tax</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,005</b>	<b>-100%</b>

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**Continental Country Club, Inc.**  
**Statement of Cash Flows**  
**Month to date February, 2015**

	<u>Actual</u>	<u>Prior Year</u>
<b>Cash Flow from Operations:</b>		
Operating Income	\$ (10,523)	\$ (46,617)
Adjustments to Reconcile Operating Income to Cash Flow:		
Depreciation & Amortization	16,364	16,364
Receivables - (Up)/Down	(10,762)	(4,846)
Inventory - (Up)/Down	296	(496)
Prepaid Expenses - (Up)/Down	(29,575)	(11,065)
Payables - Up/(Down)	41,820	(40,623)
Accrued Expenses - Up/(Down)	<u>2,652</u>	<u>43,861</u>
<b>Net Cash Flow from Operations</b>	<b>\$ 10,272</b>	<b>\$ (43,422)</b>
<b>Investing Cash Flows:</b>		
Purchase of Capital Equipment (Net)	(2,625)	(1,955)
Investment in FGMC	-	-
Other Investing Cash Flows	<u>-</u>	<u>(26)</u>
<b>Investing Cash Flow</b>	<b>\$ (2,625)</b>	<b>\$ (1,981)</b>
<b>Financing Cash Flows:</b>		
Advance on Bank Line of Credit	-	-
Payment on Bank Line of Credit	-	-
Release of LE Restricted Funds	-	-
Payment on Capital Lease	-	-
Payment of Bank Term Loan	<u>(5,573)</u>	<u>(5,202)</u>
<b>Financing Cash Flow</b>	<b>\$ (5,573)</b>	<b>\$ (5,202)</b>
<b>Net Change in Cash</b>	<b>\$ 2,074</b>	<b>\$ (50,605)</b>
<b>Cash at Beginning of Period</b>	<b>\$ 452,170</b>	<b>\$ 364,653</b>
<b>Cash at End of Period</b>	<b>\$ 454,244</b>	<b>\$ 314,048</b>
<b>Cash Flow Increase/Decrease</b>	<b>\$ 140,195</b>	<b>45%</b>

**Continental Country Club, Inc.**  
**Statement of Cash Flows**  
**YTD Total**

	<u>2015</u> <u>YTD</u>	<u>2015</u> <u>Plan</u>	<u>2014</u> <u>Actual</u>
<b>Cash Flow from Operations:</b>			
Operating Income	\$ (19,439)	\$ (61,477)	\$ (19,453)
Adjustments to Reconcile Operating Income to Cash Flow:			
Depreciation & Amortization	32,727	32,744	32,727
Receivables - (Up)/Down	377,458	360,000	337,162
Inventory - (Up)/Down	296	-	(228)
Prepaid Expenses - (Up)/Down	(44,192)	(20,500)	(16,578)
Payables - Up/(Down)	11,131	8,994	(23,905)
Accrued Expenses - Up/(Down)	(1,504)	-	15,598
<b>Net Cash Flow from Operations</b>	<b>\$ 356,477</b>	<b>\$ 319,761</b>	<b>\$ 325,323</b>
<b>Investing Cash Flows:</b>			
Purchase of Capital Equipment (Net)	(2,625)	-	(1,955)
Investment in FGMC	-	-	-
Other Investing Cash Flows	-	-	(52)
<b>Investing Cash Flow</b>	<b>\$ (2,625)</b>	<b>\$ -</b>	<b>\$ (2,007)</b>
<b>Financing Cash Flows:</b>			
Advance on Bank Line of Credit	-	-	-
Payment on Bank Line of Credit	-	-	(35,000)
Release of Restricted Funds	-	-	-
Payment of Bank Term Loan	(11,115)	(11,800)	(10,377)
<b>Financing Cash Flow</b>	<b>\$ (11,115)</b>	<b>\$ (11,800)</b>	<b>\$ (45,377)</b>
<b>Net Change in Cash</b>	<b>\$ 342,737</b>	<b>\$ 307,961</b>	<b>\$ 277,939</b>
<b>Cash at Beginning of Period</b>	<b>\$ 111,507</b>	<b>\$ 111,507</b>	<b>\$ 38,135</b>
<b>Cash at End of Period</b>	<b>\$ 454,244</b>	<b>\$ 419,468</b>	<b>\$ 316,074</b>
<b>Cash Flow Increase/Decrease</b>	<b>\$ 138,170</b>	<b>44%</b>	

# Continental Country Club

## Balance Sheet

February 2015

### ASSETS

#### Current Assets

Petty Cash	1,550.00
Sunwest Bank CD	88,675.40
Chase- Credit Card Account	153,141.73
Sunwest Bank Checking	298,551.77
Sunwest Bank Savings	1,000.84
Receivables	(24,221.89)
Golf Shop Receivables	3,364.47
Allowance for doubtful A/R	(3,000.00)
Golf Shop Inventory	23,518.51

#### TOTAL Current Assets

542,580.83

#### Fixed Assets

Land	443,618.81
Reclaimed Water Line	147,703.08
Accum. Depr. - Reclaimed Water Line	(147,703.08)
Irrigation System	1,462,014.30
Buildings	1,590,465.55
Building Remodel	1,301,998.03
Parking Lot Paving	203,226.00
Tennis Courts Improvements	56,105.98
Accum. Depr. - Improvements	(1,047,476.02)
Accum. Deprec.- Club House	(1,566,702.06)
Accum. Dep. - Irrigation System	(858,933.50)
Pools	32,699.86
Accum. Deprec.- Pools	(28,000.70)
Office Equipment	39,164.13
Accum. Deprec.- Office Equip.	(35,716.00)
Equipment	332,068.91
Accum. Deprec.- Equipment	(258,217.63)
A/D-Other	5,000.00
Golf Course Improvements	26,212.62
Leasehold Improvements - Other	(5,000.00)

#### TOTAL Fixed Assets

1,692,528.28

#### Other Assets

Lake Elaine Acct - Bank One (Restricted)	156,070.39
Note Receivable - Jake's	799.97
Pre-Paid Insurance	20,142.28
Pre-paid Reclaimed Water	39,193.22
Capital Investment - FGMC	220,446.90
Note Receivable - LT portion	89,131.93
Note Receivable -CP-Contra	(799.97)
Deferred Tax Asset	70,000.00
Orig. fees and pts - Irrig loan	29,000.00
Accumulated Amortization	(29,000.00)
Right to Repurchase License	556.07
Closing Costs - Irrig Loan	31,467.00



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Acc. Amortization - Closing Costs	(10,751.30)	
TOTAL Other Assets		616,256.49
TOTAL ASSETS		<u>2,851,365.60</u>
LIABILITIES		
Current Liabilities		
Trade Payables	137,588.46	
Golf League Assessment	2,053.77	
Tennis Improvement	5,550.00	
Handicap Fees Payable	350.00	
Advance Deposit	4,500.00	
Accrued Expenses - FGMC	30,292.95	
Current Portion - LTD	(66,112.07)	
Current portion - note payable	64,756.03	
Salaries Payable	3,601.76	
State Tax Withheld	1.54	
FUTA	166.02	
SUTA	1,181.45	
Real Estate Tax	4,750.00	
Lot Assessment Accrual	698,140.00	
Gift Cards	301.00	
TOTAL Current Liabilities		887,120.91
Long-Term Liabilities		
Future Maintenance- Lake Elaine	156,070.39	
Note Payable - Sunwest Bank	1,183,711.32	
Obligation to Repurchase License	556.07	
TOTAL Long-Term Liabilities		1,340,337.78
TOTAL LIABILITIES		<u>2,227,458.69</u>
CAPITAL		
Capital Reserves	132,242.00	
Contributed Capital	2,556,498.00	
Fund Balance, Prior Periods	(2,045,392.76)	
Year-to-Date Earnings	(19,440.33)	
TOTAL CAPITAL		623,906.91
TOTAL LIABILITIES & CAPITAL		<u>2,851,365.60</u>